

Code : 241301

B.Tech 3rd Semester Exam., 2015

ORGANIZATIONAL BEHAVIOUR AND  
INDUSTRIAL PSYCHOLOGY

Time : 3 hours

Full Marks : 70

## Instructions :

- (i) The marks are indicated in the right-hand margin.
- (ii) There are **NINE** questions in this paper.
- (iii) Attempt **FIVE** questions in all.
- (iv) Question No. 1 is compulsory.

1. Answer the following questions (any seven) :

2×7=14

- (a) State the factors influencing perception.
- (b) Define group dynamics.
- (c) What is team building?
- (d) What do you mean by organizational behaviour?
- (e) What is emotional intelligence?
- (f) What do you mean by autocratic model?
- (g) What makes leadership effective?
- (h) State the reasons for organizational politics.
- (i) What are the determinants of job satisfaction?
- (j) What is stress?

AK16/313

( Turn Over )

( 2 )

2. (a) Describe the qualities of a good leader. 7  
(b) What is the meaning of organizational conflict? 7
3. (a) What are the factors of attitude formation? 7  
(b) Write Maslow's theory of motivation. 7
4. (a) What do you mean by trait theory of personality? 7  
(b) Write the differences between organizational development and management development. 7
5. Human behaviour is generally caused and predictable. Discuss. 14
6. Explain the various theories of learning. 14
7. Describe the types of motivational patterns used to motivate employees in Indian organizations. 14
8. Explain the process of group decision making and how to improve it. 14
9. Why is organizational change often resisted by individuals and groups within the organization? How can such resistance be prevented? 14

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